

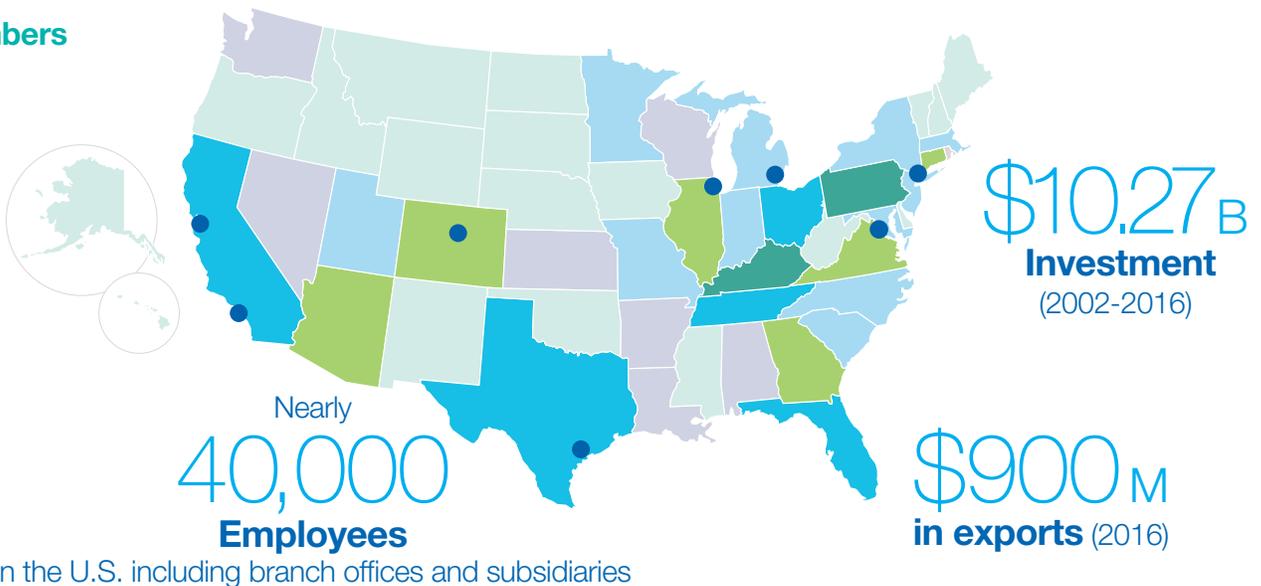
Sumitomo Corporation of Americas (SCOA) is the largest subsidiary of Sumitomo Corporation, one of the world's leading trading and investment companies. With investments across a broad range of industries, SCOA leverages **a U.S. workforce of more than 40,000 employees** to develop, produce and distribute goods and services to U.S. and international customers. While diverse, SCOA companies are respected leaders in the energy and transportation sectors, building on trusted customer relationships to bring new innovations into the marketplace.

SCOA has been **investing in America for more than 65 years**. Today, its leadership team is focused on remaining at the vanguard of U.S. manufacturing and infrastructure innovation, while remaining true to sustainable business practices and a concern for the local communities in which it operates.

By the Numbers

Employees by State

10-250
250-500
500-1,000
1,000-1,500
1,500-2,000
2,000+



Investing in the American Economy

“Over our 13 year association with Sumitomo Corporation of Americas, TBC has grown significantly—adding more than 150 company owned retail stores, 40 warehouses and over 1100 franchised retail stores. Under SCOA's ownership, TBC also acquired Midas International. This growth was made possible by SCOA's investment in TBC. Our relationship with SCOA fueled TBC's growth into new automotive services that provide consumers offerings that allow them to live, work and play safely every day.

– Erik Olsen
President & Chief Executive Officer,
TBC Corporation

“Sumitomo has provided terrific financial muscle, insight in the OCTG industry and access to a global network – all of which a small, private company would not have been able to access. This has made Howco a more potent force.

– John Ferguson
Chairman, Howco Group

“Diversified CPC is one of the oldest companies in SCOA's portfolio. One of the real benefits for us – and I think why our relationship has lasted this long – is that Sumitomo takes a long term view of things, which is important considering upturns and downturns in the market. Even more, SCOA has allowed us to reinvest profits right back into the business. As a result, we've doubled the number of people we employ, added facilities in Florida and Mississippi, and quadrupled our revenues.

– Bill Auriemma
President & CEO,
Diversified CPC International

Supporting America's Infrastructure

As a prime contractor, SCOA has supplied commuter railcars to the United States since the 1960s. SCOA has developed, managed and delivered transit systems for Chicago's Metra, Northern Indiana, Maryland Mass Transit Administration, CALTRANS, Los Angeles MTA, VRE, SMART in California, and the Illinois DOT. In addition to commuter rail, SCOA has also been the prime contractor for multiple APM systems in America's airports, including Dulles, Hartsfield-Jackson, Miami International and Tampa International.



Developing Energy Solutions for both Public and Private Sectors

A long-time supplier of conventional power in the U.S., SCOA today is focusing on growing its 2.5 billion renewable energy portfolio. We act not only as an investor, but a partner in several renewable power generation initiatives across the U.S. – from the early stages of project inception, through operations management. For example, SCOA partnered with Mars, Inc., to develop the 200 MW Mesquite Creek Wind Farm in La Mesa, Texas, which now generates, emissions free, 100% of the electricity needs of Mars' entire U.S. operations. SCOA was also a co-developer of Desert Sunlight - the largest solar farm in the U.S.



Driving Mobility Forward

SCOA is focused on the future of mobility more than ever – an area that is supported by our construction, tire, and automotive businesses.

In the construction area, SCOA's wholly-owned subsidiary, Sunstate, is the 7th largest construction equipment rental company in the U.S. With the help of SCOA's investment, Sunstate has grown from a single Arizona location to over 60 branches in 9 states, employing nearly 1,600 individuals.

Our tire business is also evolving following our partnership this year with Michelin North America, in a joint venture for 50/50 ownership of TBC. TBC is one of the nation's largest vertically integrated marketers of tires – spanning 2,400 locations throughout the U.S. The joint venture positions TBC and its brands to offer faster product and delivery service, wider amenities through retail and e-commerce, and an expanded product offering.

SCOA is also investing in the automotive market – particularly in early stage automotive technology companies. Recently, SCOA invested in Rivian, an electric vehicle manufacturer headquartered in Detroit, Michigan. Gearing up for its initial product launch in 2020, Rivian purchased and re-opened one of the largest auto-manufacturing plants in Illinois (formerly owned by Mitsubishi), bringing back good paying jobs to the surrounding community.

